

Ms. Jean Grubb
Black Horse Pike Regional S.D.
580 Erial Road
Blackwood, NJ 08012

January 22, 2013

Dear Board of Education:

Thank you for your support in making the New Jersey Cooperative Bid Maintenance Program the largest and most successful shared services program of its kind. This year participating districts received the lowest overall pricing for consumable school supplies in the state.

The licensing and maintenance fee for the 2013-2014 school year will be: **\$14,600.00**

The licensing fee refers to the use of our copyrighted bid specifications and interactive software. The maintenance fee refers to the supplying of our cooperative bid prices, cross referenced awarded vendor catalogs, updated users and account codes. The above will be utilized in ordering 2014-2015 district school supplies.

Payment Schedule


Date	L&M
7/1/2013	\$3,650.00
10/1/2013	\$3,650.00
1/1/2014	\$3,650.00
4/1/2014	\$3,650.00
	\$14,600.00

Acknowledged By: _____

Date: _____

Sincerely,

Alan Wohl
Educational Data Services, Inc.

 Educational Data
Services, Inc.
"The Educated Way to Purchase"
WWW.ED-DATA.COM

January 21, 2013

Black Horse Pike Regional S.D.
580 Erial Road
Blackwood, NJ 08012

Dear Board of Education:

For the past 5 years Educational Data Services Cooperative Bidding efforts have produced a total district dollar savings to date of \$714,555.

- In a comparison of our Cooperative Bid pricing with *National Coops, Regional Ed Svc. Commission Coops and State Coops*, Ed-Data's Cooperative Bidding efforts resulted in savings of 41-59%.
- In a comparison of our Cooperative Bid pricing with *State Contract* pricing, Ed-Data's Cooperative Bidding efforts resulted in savings of 54-66%.

For the 2012 – 2013 School Year your district realized savings of \$116,050 consisting of the following:

- General Classroom, Office and Computer, and Copy Duplicator Supplies: \$38,817 or 57% below State Contract, National Coop or Regional Ed Services Commission pricing.
- Other Categories where applicable including (Science, I/A, Fine Art, Phys Ed, Health, AV, Athletic, Custodial, etc.) \$77,232.

Not included in the above savings and not offered by any of the above are the clerical savings derived from our **online order entry procurement management system, customer service support, and customized district accounting software integration to download, encumber and print all district purchase orders**, along with the elimination of all bid advertisements, bid mailings, bid openings, bid analysis.

Ed-Data has also been included by NJ School Boards as part of their "Best Practices for NJ School Districts".

Thank you for making this the most effective and largest active district cooperative and shared services program of its kind in the state!!

Sincerely,



Alan Wohl
Educational Data Services, Inc.



Attn: Business Administrator

In addition to unmatched bid pricing Ed-Data continues to offer continued value through expanded bid categories, and technology improvements that are unmatched by state contracts, national contracts or county organizations such as ESCs or BOCES. To help keep you informed we are happy to highlight some of these improvements below:

Technology Improvements:

Enhanced Requisition System - This will serve as an automatic upgrade to our existing online requisition system. The new system will be available for your use starting this fall and will include:

Improved User Interface - Ordering is even easier, and more accessible.

- A keyword search will be available along with a list of the most popular, and deepest discounted items.
- Every teacher will have a catalog...right on their computer. An electronic version of the vendors' catalogs will be accessible within the requisition.

Administrative Control - Have greater control and flexibility.

- Create, modify or delete user accounts and budget codes from your PC.
- The business office can allocate funds to district administrators for allocation to requisitioners.
- Instant access to important documents as needed such as W-9s, BRCs, and all other required bid documents.

Incidental System Module - Simplified access to bid pricing through the year.

- Run two budget years simultaneously
- Download orders into your accounting system on demand.
- MSRP Bid for as needed athletic supply and equipment purchases.

New & Expanded Bid Categories:

- Math Supplies; Language Arts Supplies
- Expanded Custodial; Custodial Liners
- MSRP Bids for Custodial, Athletic, Green Products, Music Equipment Supplies

Trades

- Intercom System Services & Repair
 - Bleacher Repair
 - Custodial/Janitorial Equipment Inspection, Service, and Repair
 - Repair of Commercial Kitchen Hot Equipment
 - Repair and Maintenance of Audio Visual Equipment
 - Maintenance, Inspection and Repair Security Services
- and many more.....