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STRONGE & ASSOCIATES

EDUCATIONAL CONSULTING, LLC

417 Yorkshire Drive
Williamsburg, VA 23185

April 15, 2013

Dr. Brian Repici
Black Horse Pike School District
Email: brepici@bhprsd.org

Dear Dr. Repici:

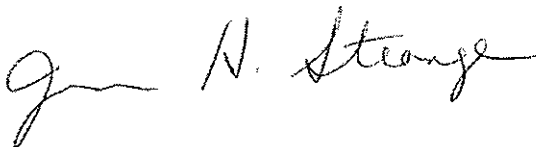
Please find enclosed a Statement of Work for professional development through Stronge and Associates Educational Consulting, LLC ("Stronge"). The Statement of Work can be summarized with the following key points:

- Five day training – Student Growth Objectives
 - Location: Black Horse Pike School District, New Jersey (in-district training),
 - Dates:
 - July 9, 2013 (one trainer)
 - August 27, 2013 (one trainer)
 - September 25, 2013 (three trainers)
 - October 16, 2013 (three trainers)
 - October 30, 2013 (three trainers)

The total contracted payment for the project is \$21,000.00 as specified in the Statement of Work. This amount includes all Stronge fees and Stronge travel expenses.

We look forward to collaborating with your teachers and leaders as you implement your new performance evaluation system and as you continue your focus on teacher leader effectiveness. If I can be of additional assistance in any way, please feel free to contact me.

Sincerely,



James H. Stronge, Ph.D.
James.Stronge@strongeandassociates.com

Cc: Dr. Virginia Tonneson
Enc.

**STATEMENT OF WORK
STRONGE AND ASSOCIATES EDUCATIONAL CONSULTING, LLC
FOR
BLACK HORSE PIKE SCHOOL DISTRICT, NEW JERSEY**

Agreement made by and between the Black Horse Pike School District, New Jersey (herein after referred to as the School District) and Stronge and Associates Educational Consulting, LLC (herein after referred to as the Contractor):

417 Yorkshire Dr., Williamsburg, Virginia 23185
IRS Employer Identification Number: 45-4117070

Section 1. Scope of Services

The Contractor will be responsible for providing services and implementing tasks as follows:

- Five day training – Student Growth Objectives
 - Location: Black Horse Pike School District, New Jersey (in-district training),
 - Dates:
 - July 9, 2013 (one trainer)
 - August 27, 2013 (one trainer)
 - September 25, 2013 (three trainers)
 - October 16, 2013 (three trainers)
 - October 30, 2013 (three trainers)

Note: Training at a local school district or regional facility is provided at a rate of \$3,000 per day (one trainer). An additional trainer costs \$1,000 per day. The local facilitator for the training will provide the facility for the training, including a laptop, overhead projector, and sound system capable for serving the training session. The local facilitator also will provide the training material (notebooks, tabs, training handouts, chart paper, markers, sticky notes) and meals, as applicable, for the training sessions. If several districts form a cohort for regional training, a fiscal agent representing the cohort should be named. The fiscal agent will be invoiced the full amount for the training provided.

- Planning and materials development for professional development activities for all contracted dates will be provided by the Contractor. Electronic copies of training materials will be provided to the School District/Regional facilitator through a Dropbox or similar file transfer mechanism or on a USB flash drive.

A member of the Contractor's consulting team shall serve as the primary facilitator, in conjunction with the School District employee assigned to assist with the project. It is understood that future Scopes of Work that may be entered into between the School District and the Contractor will be incorporated in new independent contractor agreements, as applicable.

Section 2. Payment for Services and Payment Schedule

- The School District shall pay the Contractor a total sum of \$21,000.00 for rendering the services noted herein. The contract fees to be paid by the School District are to be paid on the following schedule:
 - 5-day training Stronge Leader Effectiveness Performance Evaluation System (\$3,000 / day) \$15,000.00
 - Additional trainers on 3 days (2 additional trainers @ \$1,000 per day * 3 days) \$6,000.00

Payments are due no later than 30 days following the completion of the respective training. An invoice from the Contractor will be submitted approximately 15-30 days prior to the payment due dates.

Section 3. Agreement Modifications

The School District and the Contractor may mutually agree to amend or revise the agreement provided that any and all amendments and revisions to this Agreement shall be in writing and signed by both parties. The School District shall have the right to terminate this agreement upon 30 days written notice to the Contractor. In the event that the School District terminates this agreement, the School District shall only be obligated to compensate the Contractor for services that were completed at and prior to the date of termination.

Section 4. Independent Contractor

The relationship of the School District and the Contractor is one of independent contractor. Nothing in the Agreement shall be construed as creating a relationship of joint ventures, partners, employer/employee, or agent.

Section 5. Ownership

Work products researched, designed, or developed by the Contractor will be the copyrighted property of the Contractor. However, all work products produced by the Contractor in connection with this Agreement shall be provided to the School District during or upon completion of this Agreement at no further cost. The School District may not disseminate or share the materials or any components thereof with other individuals or organizations without the prior, written permission of the Contractor.

Section 6. Acknowledgments

It is understood that the programs and work products produced under this Agreement may be derived from adaptations of similar products developed with other organizations. The Contractor retains the right to use products, research, data, and information sponsored by this Agreement in future research, consulting, publishing, and printing endeavors. This permission to use products, research, and data extends to work with other individuals and organizations by the Contractor.

The parties hereto have executed this Agreement by their duly authorized officers.

Signature, Public Schools Authorized Representative

Date

J. N. Stronge

April 15, 2013

Signature, Stronge and Associates Educational Consulting, LLC

Date