



Hoover

Truck & Bus Centers



BLUE BIRD

WESTERN STAR TRUCKS

Robert H. Hoover & Sons, Inc.

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Toms River, NJ 08755
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F732-341-8854

Stanhope, NJ
101 Stanhope - Sparta Rd
Stanhope, NJ 07874
973-527-7302
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Mailing
PO Box 719
Flanders, NJ 07836

Edgewater Park, NJ
4313 Route 130 S Unit B10
Edgewater Park, NJ 08010
856-773-4600
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Flanders, NJ
149 Gold Mine Road
Flanders, NJ 07836
973-347-4210
F973-347-0170

www.hoovertruckandbuscenters.com

PROPOSAL TO BLACK HORSE PIKE REGIONAL SCHOOL DISTRICT

**2023 Model Year 54 Passenger Blue Bird "Vision" School Bus
with Gasoline Engine and Hydraulic Brakes as per Bid Item #8A in
the Educational Services Commission of New Jersey
Cooperative Bid #ESCNJ 20/21-33 Opened on 10/7/2020**

Unit Base Price.....\$84,590.00

Optional Equipment Additions:

<u>Blue Bird Feature</u>	<u>Description</u>	<u>MSRP Less 15% Discount As Bid</u>
Chassis		
07814-00	Loom Protection for Battery Cables, Complete	\$21.25
40018-66	6.14 Rear Axle Ratio	\$282.63
40049-01	Brake Dust Shields Front and Rear	\$75.01
40049-03	Right Hand Mounted Parking Brake Safety Lever	\$86.28
40073-02	Performance Friction Brake Rotors	\$1,183.20
40097-04	Tilt/Telescope Steering Column	Standard
40111-12	Premium Transmission Fluid	Standard
40111-04	-34 F Anti-Freeze	Included
30008-10	Air Conditioning Prep Package	\$2,181.95
40134-09	325 amp Alternator, Upgrade Required for A/C	\$814.30
40142-01	Battery Disconnect Switch	\$219.73
40166-02	Ford 7.3L V-8 Gasoline Engine 350 HP/468 Ft. Lb.	Standard
40216-12	409 Stainless Steel Tailpipe	\$439.45
40247-02	100 Gallon Fuel Tank Mounted BFR on ROH	\$595.00
40280-01	Transmission Temperature Gauge	Standard
40280-02	Ammeter	\$111.78
40350-93	Goodyear Mud & Snow Tires, 10R x 22.5	\$885.70

40411-01	Front Tow Hooks	Included
40433-03	Ford 6R140 6-Speed Transmission with PARK	\$275.55

Body

	3-Point Passenger Seat Belts	Included
	Abigail's Law Camera System, Front and Rear	Included
	Colorado Racking Test	Standard
	Driver Heater/Defrost System, 90,000 BTU	Standard
00989-05	5/8" Marine Grade Plywood Floor, Screwed Down	Included
01485-07	Body Insulation	Standard
02330-03	White Roof	Included
02836-15	3-Point Driver Seat Belt, Orange	Included
30030-26	Safe Fleet Roof Hatches	Included
30060-07	Stepwell Heater, 50,000BTU	Included
30060-21	Rear Heater, 80,000 BTU	Included
30155-01	Driver Dome Light	Included
30331-01	Fused Circuit Protection	Included
31202-29	Tinted Windows	Included
00219-01	Vandal Lock on R.E.D. w/ Starter Interlock	\$276.25
00505-05	Fuel Tank Door; Spring Loaded with Key Lock	\$29.75
02679-00	Extend Window Rub Rail	\$38.25
03470-10	77" Interior Headroom	Standard
30109-01	Pre-Trip Exterior Light Test	Standard
30120-04	Fender Mounted Front Directional Lights	\$41.06
30195-12	16 Lamp "Universal" Exterior Light Monitor	Included
30328-02	Full Loom on Body Harness	\$290.28
30482-13	Remote Controlled/Heated Rearview Mirrors w/Timer	\$658.75
30484-11	Bell Mount Crossover Mirror Mounting System	Standard
30683-01	Body Fluid Clean Up Kit	\$38.25
30756-02	4" x 6" Certificate Holder	\$29.75
30758-01	4 Wheel Alignment Certification from Blue Bird	No Charge
30797-01	Right Hand Driver's Seat Armrest	\$46.75
30905-05	Console Mounted Compartment with Arm Rest	\$45.26
30960-05	304 Stainless Steel Entrance Door Stepwell	\$771.80
30978-09	Electrically Operated Entrance Door	\$885.70
30981-03	Entrance Door Lock	\$90.53
31011-07	Auxiliary Handle on Exterior of Entrance Door	\$19.81
31026-01	Studded Vinyl Entrance Door Step Treads	\$457.20
31193-27	(2) Additional Pushout Windows, Total of (4)	\$164.48
30366-03	(4) Additional Emergency Exit Signs	\$34.00
30102-15	LED Clearance & Marker Lights	Standard
30103-10	LED ID Lights	Standard
30105-10	LED Intermediate Lights	Standard
30116-05	LED Rear Directionals	\$41.06
30117-32	LED Side / Front Directionals, with Shields	\$162.78
30117-34	LED Side / Rear Directionals, with Shields	\$162.78
30158-03	2 Rows of Dome Lights, Switched Front / Rear	\$94.78
30173-06	LED 4" Stop/Tail Lights	\$55.25
30175-03	LED 7" Stop/Tail Lights	\$39.70
30176-07	LED 4" Backup Lights	\$97.75
30185-02	Sleeping Child Check System by Doran	\$184.03

30222-04	Emergency Override Switch for Warning Lights	\$22.70
30242-01	Entrance Door Boarding Light	\$55.25
30245-10	Roof Mounted White LED Strobe Light, (4' from rear)	\$177.23
30246-03	Strobe Light Control for New Jersey	\$28.31
30249-01	Strobe Activation with Warning Lights, NJ	\$76.50
30260-25	Radio with AM / FM / USB / MP3 / PA	\$630.70
30269-06	Eight (8) Interior Ceiling Speakers	\$191.25
30269-12	Outside Public Address Horn Speaker	\$56.74
40097-03	All Buses Keyed Alike	\$14.15
06266-01	Premium Undercoating	\$481.95
30384-03	Undercoat Fuel Tank, All Sides	\$276.25
30385-05	Paint All Rubrails Full Width - Black	\$269.03
30430-07	3M "Diamond Grade" 2.0" Side Reflective Vinyl	\$219.73
30430-08	3M "Diamond Grade" 1.75" Rear Reflective Vinyl	\$119.00
30784-43	Left Hand 45" Modesty Panel	\$34.00
00575-00	Front Mud Flaps	\$75.01
00586-00	Rear Mud Flaps	\$87.98
00591-00	Rear Mud Flap Extensions	\$22.70
30575-01	First Aid Kit	\$92.23
00163-01	Access Panels for Rear Bulkhead, Right and Left	\$51.00
30906-02	Overhead Driver's Storage Compartment w/ Lock	\$177.23
00600-00	Heavy Duty Rubber Fenders at Rear Wheelhouse	<u>\$198.48</u>
	Total MSRP Less 15% of Additions	\$15,285.25

Aftermarket Additions

Onboard Fueling Vapor Recovery System (NEW FEDERAL REQUIREMENT)	\$3,060.00
Seon TH4 Video System with (2) Cameras, 500 GB Hard Drive, Installed	\$2,199.60
Motorola CM200 Communications Radio, Installed and Programmed	\$1,494.00
120,000 BTU Dual Air Conditioning System with Front and Rear Evaporators and Skirt Mounted Condensers	<u>\$10,000.00</u>
Total of Aftermarket Additions	\$16,753.60

Cost x 1.2

Markup As Bid

Base Bid	\$84,590.00
Total MSRP Less 15% of Additions	\$15,285.25
Total of Aftermarket Additions	<u>\$16,753.60</u>
Total Cost of Bus	\$116,628.85
Lettered, Prepared, Inspected, and Delivered	

Respectfully Submitted,

**Ken Koenig
Hoover Truck Centers**